



CITY CLERK'S OFFICE

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

RECEIVED  
CITY OF IRVINE  
CITY CLERK'S OFFICE  
2018 OCT -9 AM 9:17

**INSTRUCTIONS:**

Complete and return this form to: CITY OF IRVINE  
City Clerk's Office  
P.O. Box 19575  
Irvine, CA 92623-9575

**CHECK APPLICABLE REPORTING PERIOD:**

- ☐ Due April 15 (January 1 - March 31)  
☐ Due July 15 (April 1 - June 30)  
☒ Due October 15 (July 1 - September 30)  
☐ Due January 15 (October 1 - December 31)

**NOTE:**

This report is required for lobbying activities for each Client for which compensation of \$10,000 or more was received during the applicable calendar quarter. There is no fee due with quarterly reports. However, if the report is not filed by the due date, it will be subject to a \$10/day delinquency fee per City Council Resolution 06-26.

## SECTION 1 - REGISTRANT LOBBYIST INFORMATION

NAME OF REGISTRANT			BUSINESS PHONE
Roger S. Faubel			(949) 584-4978
BUSINESS ADDRESS			BUSINESS FAX
25 Orchard, Suite 150			
CITY	STATE	ZIP	BUSINESS E-MAIL
Lake Forest	California	92630	roger@faubelpa.com
DESCRIBE NATURE OF YOUR BUSINESS			
Government Affairs Consulting			
NAME/POSITION OF EACH CITY OFFICIAL OR CITY OFFICIAL'S RELATIVE WHO IS EMPLOYED BY THE REGISTRANT			
N.A.			
IF REGISTRANT OR EMPLOYEE OF REGISTRANT IS A FORMER CITY OFFICIAL OR EMPLOYEE, LIST POSITION(S) HELD DURING THE PAST YEAR			
N.A.			

I AM FAMILIAR WITH THE PROVISIONS OF SECTION 1-6-107 OF THE IRVINE MUNICIPAL CODE. MY LOBBYING ACTIVITIES WILL NOT VIOLATE THOSE PROVISIONS.

REGISTRANT LOBBYIST SIGNATURE

October 4, 2018

DATE

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to:

1. Provide information for each new Client since your last report filed.  
-AND/OR-
2. Report any changes in information for each existing Client since your last report filed.

*This page may be duplicated for each Client.*

SELECT ONE:

☐ NEW CLIENT

IF NEW, DATE QUALIFIED: \_\_\_\_\_

☒ EXISTING CLIENT

☐ NO NEW INFORMATION TO REPORT

CLIENT NAME

AECOM

PHONE

(213) 593-8100

ADDRESS

One California Plaza - 300 South Grand Avenue

DESCRIBE NATURE OF CLIENT'S BUSINESS

Planning, Engineering and Construction Services

CITY

Los Angeles

STATE

California

ZIP

90071

NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY

N.A.

NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT

N.A.

NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT

Faubel Public Affairs

NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT

Roger S. Faubel

BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT

Business Development with the Great Park and City of Irvine.



# LOBBYIST QUARTERLY REPORT OF ACTIVITY

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☐ NEW CLIENT

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☒ EXISTING CLIENT

☐ NO NEW INFORMATION TO REPORT

CLIENT NAME

GHC Properties, Inc.

PHONE

(949) 798-7040

ADDRESS

17832 Gillette Avenue

DESCRIBE NATURE OF CLIENT'S BUSINESS

Property Development

CITY

Irvine

STATE

California

ZIP

92614

NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY

N.A.

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Faubel Public Affairs

NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT

Roger S. Faubel

BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT

Work to entitle Gillette property in Irvine.

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

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☒ EXISTING CLIENT

☐ NO NEW INFORMATION TO REPORT

<b>CLIENT NAME</b>			<b>PHONE</b>
MetroPro Road Services			(714) 556-7600
<b>ADDRESS</b>			<b>DESCRIBE NATURE OF CLIENT'S BUSINESS</b>
2550 S. Garnsey Street			Police Towing Services
<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	
Santa Ana	California	92707	
<b>NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY</b>			
N.A.			
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N.A.			
<b>NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT</b>			
Faubel Public Affairs			
<b>NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT</b>			
Roger S. Faubel			
<b>BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT</b>			
Renewal of Police Services Towing Contract with the City of Irvine.			

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

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IF NEW, DATE QUALIFIED: \_\_\_\_\_

☒ EXISTING CLIENT

☐ NO NEW INFORMATION TO REPORT

### CLIENT NAME

Tierra Verde Industries

### PHONE

(949) 551-0363

### ADDRESS

P. O. Box 279

### DESCRIBE NATURE OF CLIENT'S BUSINESS

Green Waste and E-Recycling

### CITY

Irvine

### STATE

California

### ZIP

92650

### NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY

N.A.

### NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT

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Faubel Public Affairs

### NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT

Roger S. Faubel

### BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT

Lease Extension at the Great Park.



# LOBBYIST QUARTERLY REPORT OF ACTIVITY

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☒ EXISTING CLIENT

☐ NO NEW INFORMATION TO REPORT

<b>CLIENT NAME</b>			<b>PHONE</b>	
Vantari Genetics			(844) 826-8274	
<b>ADDRESS</b>			<b>DESCRIBE NATURE OF CLIENT'S BUSINESS</b>	
27 Technology Drive, Suite 100			Clinical Laboratory Specializing in Genetics/DNA	
<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>		
Irvine	California	92618		
<b>NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY</b>				
N.A.				
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<b>NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT</b>				
Faubel Public Affairs				
<b>NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT</b>				
Roger S. Faubel				
<b>BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT</b>				
Approval for Cannabis Testing for Medical Purposes.				

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IF NEW, DATE QUALIFIED: \_\_\_\_\_

☒ EXISTING CLIENT

☐ NO NEW INFORMATION TO REPORT

<b>CLIENT NAME</b>			<b>PHONE</b>
Waste Management			(714) 480-2315
<b>ADDRESS</b>			<b>DESCRIBE NATURE OF CLIENT'S BUSINESS</b>
1800 South Grand Avenue			Solid and Waste Recycling
<b>CITY</b>	<b>STATE</b>	<b>ZIP</b>	
Santa Ana	California	92705	
<b>NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY</b>			
N.A.			
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N.A.			
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Faubel Public Affairs			
<b>NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT</b>			
Roger S. Faubel			
<b>BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT</b>			
Discussion of Waste Management Services.			

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period.

*This page may be duplicated as needed.*

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

AECOM

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

OUTCOME OF CONTACT

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

GHC Properties, Inc.

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

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# LOBBYIST QUARTERLY REPORT OF ACTIVITY

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Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period.

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### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

MetroPro Road Services

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

#### DATE OF CONTACT

#### CITY OFFICIAL CONTACTED

#### TITLE OF CITY OFFICIAL CONTACTED

### OUTCOME OF CONTACT

### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Tierra Verde Industries

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

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### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Vantari Genetics

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

#### DATE OF CONTACT

#### CITY OFFICIAL CONTACTED

#### TITLE OF CITY OFFICIAL CONTACTED

### OUTCOME OF CONTACT

### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Waste Management

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

#### DATE OF CONTACT

#### CITY OFFICIAL CONTACTED

#### TITLE OF CITY OFFICIAL CONTACTED

### OUTCOME OF CONTACT

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 4 - VERIFICATION OF REGISTRANT

I HAVE USED ALL REASONABLE DILIGENCE IN PREPARING THIS REPORT AND EACH OF THE SECTIONS HEREOF, AND I HAVE PERSONAL KNOWLEDGE OF THE MATTERS CONTAINED IN THIS REPORT.

I CERTIFY UNDER PENALTY OF PERJURY UNDER THE LAWS OF THE STATE OF CALIFORNIA THAT THE FOREGOING IS TRUE AND CORRECT.

  
REGISTRANT LOBBYIST SIGNATURE

October 4, 2018

DATE

NOTE: A Basic Guide to Lobbying Registration and Disclosure in the City of Irvine, and the required registration and reporting forms are available by calling the City Clerk's Office at (949) 724-6205, or online at [www.ci.irvine.ca.us](http://www.ci.irvine.ca.us).



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October 4, 2018

City of Irvine  
City Clerk's Office  
P. O. Box 19575  
Irvine, CA 92623-9575

Enclosed is my Lobbyist Quarterly Report of Activity for the second quarter of 2018. Although both MetroPro Road Services and Vantari Genetics do not meet the compensation threshold of \$10,000.00 or more per quarter I have included them to insure complete transparency. Please note new e-mail and phone number.

Thank you,



Roger S. Faubel



## CITY CLERK'S OFFICE

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

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## SECTION 1 - REGISTRANT LOBBYIST INFORMATION

NAME OF REGISTRANT			BUSINESS PHONE
Sapetto Real Estate Solutions			(949) 252-0841
BUSINESS ADDRESS			BUSINESS FAX
One Park Plaza, Suite 600 PMB 313			
CITY	STATE	ZIP	BUSINESS E-MAIL
Irvine	California	92614	psapetto@sapettorealestate.com
DESCRIBE NATURE OF YOUR BUSINESS			
Land Use Entitlement			
NAME/POSITION OF EACH CITY OFFICIAL OR CITY OFFICIAL'S RELATIVE WHO IS EMPLOYED BY THE REGISTRANT			
N/A			
IF REGISTRANT OR EMPLOYEE OF REGISTRANT IS A FORMER CITY OFFICIAL OR EMPLOYEE, LIST POSITION(S) HELD DURING THE PAST YEAR			
N/A			

I AM FAMILIAR WITH THE PROVISIONS OF SECTION 1-6-107 OF THE IRVINE MUNICIPAL CODE. MY LOBBYING ACTIVITIES WILL NOT VIOLATE THOSE PROVISIONS.

REGISTRANT LOBBYIST SIGNATURE

DATE

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

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SELECT ONE:

☐ NEW CLIENT

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☐ EXISTING CLIENT

☒ NO NEW INFORMATION TO REPORT

CLIENT NAME

Concordia University

PHONE

(949) 854-8002

ADDRESS

1530 Concordia West

DESCRIBE NATURE OF CLIENT'S BUSINESS

University

CITY

Irvine

STATE

California

ZIP

92612

NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY

None

NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT

None

NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT

None

NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT

Sapetto Real Estate Solutions, Inc (Pamela Sapetto, Andrea Maloney)

BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT

Land Use Entitlement



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☐ EXISTING CLIENT

☒ NO NEW INFORMATION TO REPORT

CLIENT NAME

Desmond Ventures

PHONE

(714) 569-1000

ADDRESS

611 E Fourth Street, Suite 200

DESCRIBE NATURE OF CLIENT'S BUSINESS

Property Owner

CITY

Santa Ana

STATE

California

ZIP

92701

NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY

None

NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT

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Sapetto Real Estate Solutions, Inc (Pamela Sapetto, Andrea Maloney)

BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT

Land Use Entitlement

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☐ EXISTING CLIENT

☒ NO NEW INFORMATION TO REPORT

CLIENT NAME

Diamond Jamboree Ltd./Diamond Plaza

PHONE

(626) 285-5550

ADDRESS

900 South San Gabriel Square

DESCRIBE NATURE OF CLIENT'S BUSINESS

Property Owner & Management

CITY

San Gabriel

STATE

California

ZIP

91776

NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY

None

NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT

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NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT

Sapetto Real Estate Solutions, Inc (Pamela Sapetto, Andrea Maloney)

BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT

Land Use Entitlement

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☐ EXISTING CLIENT

☒ NO NEW INFORMATION TO REPORT

CLIENT NAME			PHONE
Garden Communities			(858) 200-2244
ADDRESS			DESCRIBE NATURE OF CLIENT'S BUSINESS
9110 Judicial Drive			Developer
CITY	STATE	ZIP	
San Diego	California	92122	
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY			
None			
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT			
None			
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT			
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NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT			
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☐ NEW CLIENT

IF NEW, DATE QUALIFIED: \_\_\_\_\_

☐ EXISTING CLIENT

☒ NO NEW INFORMATION TO REPORT

CLIENT NAME			PHONE
Masimo			(949) 297-7000
ADDRESS			DESCRIBE NATURE OF CLIENT'S BUSINESS
52 Discovery			Developer
CITY	STATE	ZIP	
Irvine	California	92618	
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY			
None			
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT			
None			
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT			
None			
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT			
Sapetto Real Estate Solutions, Inc (Pamela Sapetto, Andrea Maloney)			
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT			
Land Use Entitlement			

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to:

1. Provide information for each new Client since your last report filed.  
-AND/OR-
2. Report any changes in information for each existing Client since your last report filed.

*This page may be duplicated for each Client.*

SELECT ONE:

☐ NEW CLIENT

IF NEW, DATE QUALIFIED: \_\_\_\_\_

☐ EXISTING CLIENT

☒ NO NEW INFORMATION TO REPORT

CLIENT NAME			PHONE
Sand Dollar Partners			(714) 840-4877
ADDRESS			DESCRIBE NATURE OF CLIENT'S BUSINESS
4121 Warner Ave			Developer
CITY	STATE	ZIP	
Huntington Beach	California	92649	
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY			
None			
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT			
None			
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT			
None			
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT			
Sapetto Real Estate Solutions, Inc (Pamela Sapetto, Andrea Maloney)			
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT			
Land Use Entitlement			



# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period.

*This page may be duplicated as needed.*

### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Concordia University

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

None

### DATE OF CONTACT

### CITY OFFICIAL CONTACTED

### TITLE OF CITY OFFICIAL CONTACTED

### OUTCOME OF CONTACT

### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Desmond Ventures

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

### DATE OF CONTACT

### CITY OFFICIAL CONTACTED

### TITLE OF CITY OFFICIAL CONTACTED

### OUTCOME OF CONTACT



# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period.  
*This page may be duplicated as needed.*

### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Diamond Jamboree Ltd/Diamond Plaza

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

None

### DATE OF CONTACT

### CITY OFFICIAL CONTACTED

### TITLE OF CITY OFFICIAL CONTACTED

### OUTCOME OF CONTACT

### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Garden Communities

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

### DATE OF CONTACT

### CITY OFFICIAL CONTACTED

### TITLE OF CITY OFFICIAL CONTACTED

### OUTCOME OF CONTACT

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period.

*This page may be duplicated as needed.*

### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Masimo

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

None

### DATE OF CONTACT

### CITY OFFICIAL CONTACTED

### TITLE OF CITY OFFICIAL CONTACTED

### OUTCOME OF CONTACT

### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

Sand Dollar Partners

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

### DATE OF CONTACT

### CITY OFFICIAL CONTACTED

### TITLE OF CITY OFFICIAL CONTACTED

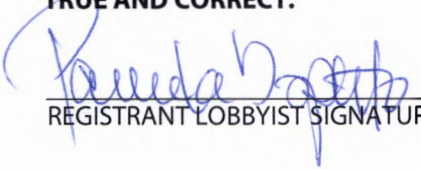
### OUTCOME OF CONTACT

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 4 - VERIFICATION OF REGISTRANT

I HAVE USED ALL REASONABLE DILIGENCE IN PREPARING THIS REPORT AND EACH OF THE SECTIONS HEREOF, AND I HAVE PERSONAL KNOWLEDGE OF THE MATTERS CONTAINED IN THIS REPORT.

I CERTIFY UNDER PENALTY OF PERJURY UNDER THE LAWS OF THE STATE OF CALIFORNIA THAT THE FOREGOING IS TRUE AND CORRECT.

  
REGISTRANT LOBBYIST SIGNATURE

10-15-18

DATE

NOTE: A Basic Guide to Lobbying Registration and Disclosure in the City of Irvine, and the required registration and reporting forms are available by calling the City Clerk's Office at (949) 724-6205, or online at [www.ci.irvine.ca.us](http://www.ci.irvine.ca.us).



RECEIVED  
CITY OF IRVINE  
CITY CLERK'S OFFICE

**SAPETTO REAL ESTATE SOLUTIONS, INC.**

2018 OCT 18 PM 5:18

October 15, 2018

Ms. Molly McLaughlin  
City Clerk  
City of Irvine  
P.O. Box 19575  
Irvine, California 92623

**RE: JULY 1 THROUGH SEPTEMBER 30, 2018 QUARTERLY LOBBYING REPORT**

Dear Ms. McLaughlin:

Please find attached Sapetto Real Estate Solutions, Inc Quarterly Lobbying Report for period ending on September 30, 2018.

Thank you for processing on our behalf. Should you have any questions, please do not hesitate to contact us at (949) 252-0841.

Sincerely,



Pamela Sapetto  
Principal  
Sapetto Real Estate Solutions, Inc

Cc: Joe Crandall ([jcrandall@ci.irvine.ca.us](mailto:jcrandall@ci.irvine.ca.us))

Attachments: City of Irvine Lobbyist Quarterly Report of Activity ending September 30, 2018.



CITY CLERK'S OFFICE

## LOBBYIST QUARTERLY REPORT OF ACTIVITY

### INSTRUCTIONS:

Complete and return this form to:

CITY OF IRVINE  
City Clerk's Office  
P.O. Box 19575  
Irvine, CA 92623-9575

RECEIVED  
CITY OF IRVINE  
CITY CLERK'S OFFICE  
2018 OCT -2 PM 5:09

### CHECK APPLICABLE REPORTING PERIOD:

- ☐ Due April 15 (January 1 - March 31)  
☐ Due July 15 (April 1 - June 30)  
☒ Due October 15 (July 1 - September 30)  
☐ Due January 15 (October 1 - December 31)

### NOTE:

This report is required for lobbying activities for each Client for which compensation of \$10,000 or more was received during the applicable calendar quarter. There is no fee due with quarterly reports. However, if the report is not filed by the due date, it will be subject to a \$10/day delinquency fee per City Council Resolution 06-26.

### SECTION 1 - REGISTRANT LOBBYIST INFORMATION

NAME OF REGISTRANT			BUSINESS PHONE
STARPOINT VENTURES			949-622-0420
BUSINESS ADDRESS			BUSINESS FAX
5030 CAMPUS DRIVE, SUITE B			
CITY	STATE	ZIP	BUSINESS E-MAIL
NEWPORT BEACH	CA	92660	TJ@STARPOINTVENTURES.COM
DESCRIBE NATURE OF YOUR BUSINESS			
REAL ESTATE CONSULTING			
NAME/POSITION OF EACH CITY OFFICIAL OR CITY OFFICIAL'S RELATIVE WHO IS EMPLOYED BY THE REGISTRANT			
NONE			
IF REGISTRANT OR EMPLOYEE OF REGISTRANT IS A FORMER CITY OFFICIAL OR EMPLOYEE, LIST POSITION(S) HELD DURING THE PAST YEAR			
NONE			

I AM FAMILIAR WITH THE PROVISIONS OF SECTION 1-6-107 OF THE IRVINE MUNICIPAL CODE. MY LOBBYING ACTIVITIES WILL NOT VIOLATE THOSE PROVISIONS.

T. Strady  
REGISTRANT LOBBYIST SIGNATURE

10-2-18  
DATE

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 2 - REGISTRANT'S CLIENT INFORMATION

Complete this section to:

1. Provide information for each new Client since your last report filed.  
-AND/OR-
2. Report any changes in information for each existing Client since your last report filed.

*This page may be duplicated for each Client.*

SELECT ONE:

☒ NEW CLIENT

IF NEW, DATE QUALIFIED: 10-2-18

☐ EXISTING CLIENT

☐ NO NEW INFORMATION TO REPORT

CLIENT NAME			PHONE
SBLP IRVINE, LLC			214-370-2650
ADDRESS			DESCRIBE NATURE OF CLIENT'S BUSINESS
4514 COLE AVENUE, SUITE 1500			REAL ESTATE DEVELOPMENT
CITY	STATE	ZIP	
DALLAS	TX	75205	
NAME OF PERSON, OTHER THAN CLIENT, ON WHOSE BEHALF REGISTRANT HAS BEEN ENGAGED BY CLIENT TO LOBBY			
N/A			
NAME OF ANY PERSON, KNOWN BY REGISTRANT, TO CONTRIBUTE FINANCIALLY TO THE COMPENSATION OF REGISTRANT, OR IN MAJOR PART PLANS, SUPERVISES, OR CONTROLS REGISTRANT'S LOBBYING ACTIVITIES ON BEHALF OF CLIENT			
N/A			
NAME OF LOBBYING FIRM FOR WHICH REGISTRANT IS AN AGENT OR EMPLOYEE WITH RESPECT TO CLIENT			
N/A			
NAME OF EACH AGENT OR EMPLOYEE OF REGISTRANT EXPECTED TO ACT AS A LOBBYIST ON BEHALF OF CLIENT			
TIM STRADER JR. AND PATRICK STRADER			
BRIEF DESCRIPTION OF ALL MUNICIPAL QUESTIONS (as defined by Irvine Municipal Code Section 1-7-102) REGISTRANT WILL FORSEEABLY LOBBY FOR ON BEHALF OF CLIENT			
CONDITIONAL USE PERMIT (00740304-PCPU) FOR 16542 MILLIKAN AVENUE IN THE IRVINE BUSINESS COMPLEX.			



# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period.

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### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

HERITAGE FIELDS EL TORO, LLC

☐ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

PATRICK STRADER

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

MEETINGS WITH PLANNING COMMISSIONERS DISCUSSING THE ISSUES AND ADVOCATING SUPPORT FOR THE 3RD AMENDMENT TO THE GREAT PARK NEIGHBORHOODS

### DATE OF CONTACT

### CITY OFFICIAL CONTACTED

### TITLE OF CITY OFFICIAL CONTACTED

MASTER AFFORDABLE HOUSING PLAN (00740095-PPA) AND CONDITIONAL USE PERMITS

### OUTCOME OF CONTACT

(00683554-PCU & 00727008-PCU) AND ATTENDANCE AT THE AUGUST 2, 2018 PLANNING COMMISSION HEARINGS.

### NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

CENTRAL PARK WEST HOLDINGS/ LENNAR

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

### NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

### DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

### DATE OF CONTACT

### CITY OFFICIAL CONTACTED

### TITLE OF CITY OFFICIAL CONTACTED

### OUTCOME OF CONTACT

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

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Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period.

*This page may be duplicated as needed.*

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

J+R Group

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

OUTCOME OF CONTACT

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

LBA REALTY

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

OUTCOME OF CONTACT

# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 3 - LOBBYING ACTIVITIES

Lobbying activities must be reported for each Client for which compensation of \$10,000 or more was received during the calendar quarter in question.

Identify the Client represented. List all issues, including municipal questions, upon which lobbying activities were engaged, including, a list of specific legislative proposals and other proposed, pending or completed official actions that occurred during this reporting period.

*This page may be duplicated as needed.*

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

DYNASTY REAL PROPERTY LLC / WONG PROPERTIES

☒ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

OUTCOME OF CONTACT

NAME OF CLIENT ON WHOSE BEHALF LOBBYING WAS CONDUCTED

☐ NO REPORTABLE ACTIVITY FOR THIS REPORTING PERIOD.

NAME OF EMPLOYEE/AGENT WHO ACTED AS LOBBYIST

DESCRIPTION OF ISSUE/MUNICIPAL QUESTION

DATE OF CONTACT

CITY OFFICIAL CONTACTED

TITLE OF CITY OFFICIAL CONTACTED

OUTCOME OF CONTACT



# LOBBYIST QUARTERLY REPORT OF ACTIVITY

## SECTION 4 - VERIFICATION OF REGISTRANT

I HAVE USED ALL REASONABLE DILIGENCE IN PREPARING THIS REPORT AND EACH OF THE SECTIONS HEREOF, AND I HAVE PERSONAL KNOWLEDGE OF THE MATTERS CONTAINED IN THIS REPORT.

I CERTIFY UNDER PENALTY OF PERJURY UNDER THE LAWS OF THE STATE OF CALIFORNIA THAT THE FOREGOING IS TRUE AND CORRECT.

*T. Strach J.*

REGISTRANT LOBBYIST SIGNATURE

*10-2-18*

DATE

NOTE: A Basic Guide to Lobbying Registration and Disclosure in the City of Irvine, and the required registration and reporting forms are available by calling the City Clerk's Office at (949) 724-6205, or online at [www.ci.irvine.ca.us](http://www.ci.irvine.ca.us).



RECEIVED  
CITY OF IRVINE  
CITY CLERK'S OFFICE

2018 OCT -2 PM 5:09

October 2, 2018

Ms. Molly McLaughlin  
City Clerk  
City of Irvine  
One Civic Center Plaza  
PO Box 19575  
Irvine, CA 92623

Re: Starpointe Ventures Lobbying Report

Dear Molly:

Enclosed is the Third Quarter Lobbying Report for Starpointe Ventures along with a check in the amount of \$74.00 for client fees for our new client, SBLP Irvine, LLC.

Please call me if you have any questions or need any additional information. I can be reached at (949)622-0420.

Sincerely,

A handwritten signature in blue ink, appearing to read "T. Strader, Jr." with a stylized flourish at the end.

Tim Strader, Jr.  
President